# Coming soon! MEMBERSHIP RENEWALS

It's that time of year again to renew your membership with the American Booksellers Association. To make this as seamless as possible, here are a few things to gather to help you prepare ahead of time!



## **SALES CATEGORY**

Your gross sales for the previous calendar year of all bookstore company sales:

- in-store and online book sales
- non-book sales
- Bookshop sales
- event sales
- school sales, etc.

This number does not include coffee shop, *cafe, or bar revenue* 



# SOUARE FOOTAGE

Your store's total and selling square footage

Check your lease agreement/



### **OWNERSHIP IDENTITY**

How your store identifies Examples: Black-owned, LGBTQIA2S+ it can be shared owned, Veteran-owned, etc.

And whether or not

Store registered as B-corp or non-profit

BUSINESS

CONCEPT



#### INVENTORY % of non-book inventory % of children's inventory

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