

Boost your success in the nation's \$4 billion independent bookstore community!

BookWeb.org
Bookselling This Week eNewsletter



FOR MORE INFORMATION, PLEASE CONTACT:

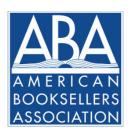
Robert Kramer

Project Manager, Naylor Association Solutions (800) 796-2638 ext. 6981 rkramer@naylor.com

www.bookweb.org







Why ABA?

- We represent **90%** of the independent booksellers in the U.S.
- Independent bookstores represent a \$4 billion market.
- We represent independently owned bookstores of all sizes in the U.S.

Our Audience:

We are the face of independent bookselling. We represent independently owned bookstores nationally.

Our communications are used by an estimated 13,100 member and non members who conduct business in more than 2,000 locations including;

- Agents
- Distributors
- Vendors
- Writers
- Publishers
 - Wholesalers

Don't miss your chance to reach 9 out of 10 independent booksellers nationally.

Contact your Naylor account executive today!

Bookselling This Week

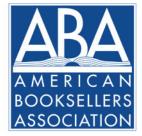


BookWeb.org



On average, bookweb.org receives more than 20,000 unique visitors per month!

American Booksellers Association



Advertising on BookWeb.org – www.bookweb.org

BookWeb.org is a great way to reach member and non-member visitors and reinforce your marketing message. Visitors log on to www.bookweb.org to learn about upcoming association events and industry news, discover ways to maximize their ABA membership, view the latest edition of *Bookselling This Week* and much more. Advertising on BookWeb.org offers several cost-effective opportunities to position your company as a leader in front of an influential group of retail bookselling professionals.

Features of BookWeb.org advertising:

- Cross-promoted in other ABA publications and communication pieces
- Directs visitors to the landing page of your choice to expedite purchases
- · Year-round visibility reinforces brand recognition
- Allows dynamic, time-sensitive promotion

On average, www.bookweb.org receives:

- More than 20,000 unique visitors per month
- More than 38,500 visitors per month
- · More than 100,000 page views per month





Run-of-Site Rectangle – 180 x 150 pixels

12 Months | \$2,800

6 Months | \$1,550

3 Months | \$850

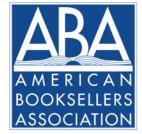
Located on every page of the BookWeb.org. Two positions with a maximum of five advertisers rotating per position.

For the latest online specs, please visit: www.naylor.com/onlinespecs

Naylor charges a \$50 artwork surcharge for artwork creation or changes. This additional fee will appear on your final invoice if the artwork submitted is not publishing ready.



American Booksellers Association



About Bookselling This Week:

Now more than ever, professionals consume information on the go. Our unique *Bookselling This Week*, appears on BookWeb.org and is also sent out via email as a weekly eNewsletter. *Bookselling This Week* allows members to stay informed about timely industry topics and association news whether they are in the office or on the road.

Enjoy the benefits of a targeted enewsletter:

- Cross-promoted in other ABA publications and communications pieces
- Directs visitors to the landing page of your choice to facilitate the purchasing process
- · Archives are accessible for unlimited online viewing
- · Limited available ad space makes each position exclusive
- Change artwork monthly at no additional cost to promote time-sensitive offers and events





Half-Banner – 234 x 60 pixels

12 Months | \$5,850

1 Month | \$600

1 Week | \$200

Located between popular sections of the *Bookselling This Week* enewsletter. Only four positions available – NO ROTATION!

Bookselling This Week

- Enewsletter sent to more than 9,500 individuals weekly
- Averages 20,000 page views a month on the BookWeb.org home page

For the latest online specs, please visit: www.naylor.com/onlinespecs

